

Iced and Hot Tea Program

HAM Co. Ltd. Was established in 1996 and is recognized as one of the world leaders in the production of high quality wild crafted herbal teas and spices under the Armeniac and Ancient Herbals registered trademarks, which is based on ancient authentic technologies and recipes.

We make recommendations for setting up commercial hot and iced “gourmet” tea programs for restaurants, cafes and hotels.

Fresh Brew Herbal Tea / Winter - Hot Tea Program

This program consists of wild crafted herbal tea blends of Armeniac and Ancient Herbals with non-chlorinated tea sachet for hot tea beverage. The list of available teas, pricing, cost and return performance table and profitability for hotels is attached to this proposal.

Fresh Brew Ice Tea /Summer Program

For Ice tea summer program we will supply an Automatic BUNN tea brewer and highest quality pre-packed and pre-portioned loose tea.

The tea brewer will be provided free of charge on the bases of a sales agreement and \$20 maintenance cost. As long as all products used in the machine are purchased from HAM Co. Ltd. Installation of the equipment will be supervised and carried out by HAM Co. Ltd.

Clients will supply suitable water and water source with personal customer service. These unit are very efficient to use and need no power source. They are also easy to transport to any location when required. To obtain a high quality fresh brew ice tea, one needs to have ice cubes and a suitable supply of hot water. These units automatically brew a delicious and consistent tea beverage directly into a serving vessel with a minimum of attention by the hotel staff.

The following is a list of available teas, pricing and profit margins for hotels, restaurants, etc. and is attached to this letter.

All promotional and advertisement cost will be done by our clients according to the proposed program. And all expenses of training of hospitality staff and Tea Menus will be done by HAM Co. Ltd.

The benefits to our clients are more than just financial profitability. These teas are of the finest quality, served in some of the best restaurants in the United States (Boston), France (Paris) and Russia (Moscow). The product is fresh brew, the herbal teas are wild crafted, organic and healthy. Also these teas are grown and produced in Armenia (with the exceptions of black and green teas, which are imported).

This program has already proven to be a success in the United States for vendors, retailers and customers. We hope that you will be interested in working with us, and we look forward to hearing from you.

Respectfully,

Armen Mehrabyan,

Owner and R&D manager.